

echelon  
● private client insurance



## ***Need a little R&R....?***

*The aspiration of an overall quality experience is an ongoing process, as we strive to achieve profitable growth for the long term. We have been driving quality **repair versus replacement** as one of our strategic goals towards sustainable profitability. While we can “repair, replace or reinstate” at our discretion, Echelon maintains our commitment to fully indemnify our clients.*

*It is imperative that our mutual clients understand the impact of cost spillage on insurance premiums while, on the other hand, trusting that they won't be short-changed during the indemnity process.*

*To emphasise our commitment to quality indemnification, we have decided to **waive the standard excess for clients who accept quality repair versus replacement of electronic items** (i.e. Smartphone, Tablet or Laptop). We also commit to waiving the standard excess for jewellery items that are replaced by our suppliers.*

*Echelon relies on your relationship with our mutual clients, and we are confident that the emotional power of our recent **R&R** innovations will assist you to influence them to join the continual economic struggle for affordable insurance premiums*

## ***Take care***



### *Contact Us*

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AT ANOTHER LEVEL